



**IRON TON**  
G L O B A L

## DIFFERENTIATION STATEMENTS

**Ironton Global**  
Differentiation Statements  
2013

**By:**  
Pierre Kerbage  
Pierre@irontonglobal.com



# COMPANY DISTINCTIONS

- Established in 1909: 104 year old company with superb processes and knowledge
  - The company is an ILEC, a CLEC and an ITSP with over 100,000 access lines across multiple states and Canada
  - 24x7 Tech Support
  - Bi-Lingual Support
  - 99.999% availability
  - The company is profitable, and aggressively growing
  - Nimble company, allows for quick turnaround of services with dedicated porting dept.
  - We are a facilities based TDM & VoIP carrier delivering FIVE-9's (99.999% uptimes) reliability for over 2 million calls a day and have been for decades!
  - Triple redundancy architecture: SIP to TDM to public internet
  - Geo-redundancy NY to Chicago
  - Geo-redundancy PA to West coast
  - Key account references: McDonald's, St Luke's Hospital, State Farm, and thousands others
  - Erate experts on staff
-



# SIP DISTINCTIONS

- Use your existing broadband (BYOB) or have one dedicated (your choice)
  - Disaster recovery plans
  - Integrated E911 and 411
  - QoS observed
  - All codecs supported
  - SIP Trunks extensively tested with major IP PBX brands
  - Choice of SIP trunk (month to month or term)
  - Line number portability from nearly anywhere in the U.S. and Canada
  - Toll Free numbers available from nearly anywhere in the U.S. and Canada
  - International and domestic Toll Free and DIDs
  - High Definition reservationless and on demand conference bridge available (with Toll Free and DIDs integrated)
  - EFAX services: Inbound eFax to PDF + the ability to install an ATA to connect traditional fax machines
-



# HOSTED IP TELEPHONY FEATURES INCLUDE:

- Use your existing broadband or have one dedicated (your choice)
  - QoS observed
  - All Codecs Supported
  - Choice of plans
  - Pre-Configured phones shipped directly to you or your client
  - Implementations services included
  - HD Conferencing available
  - Multi-level Auto Attendant
  - Call Queue
  - Extensions
  - Intercom
  - Internet Faxing (inbound, outbound or both) with auto detect when reaching VM
  - 3rd party apps for Android, iOS and tablets available and tested
  - Adaptive codecs adjust on the fly to your premise to give best sound quality
  - Caller ID
  - Call Forwarding: unconditional, no answer, busy or selective
  - Call Hold
  - Find me Follow me (Sequential Ring up to 10 numbers)
  - Call Park
  - Dial by name directory
  - Busy Lamp Field
  - Voice Mail
  - Voice Mail to Email including IMAP (synchronizes deletes from phone and Email)
-



- Virtual Mailbox option
  - Hunt Groups
  - Local Directory
  - Distinctive Ringing (differentiate between Internal and External Calls)
  - Automatic Redial on Busy
  - Speed Calling
  - Toll Restrictions and call barring
  - Group Pickup
  - Huge choice of phones available (Yealink, Polycom, Grandstream, others)
  - Line number portability from nearly anywhere in the U.S. and Canada
  - Toll Free Numbers available from nearly anywhere in the U.S. and Canada
  - Disaster recovery plans
  - Integrated E911 and 411
  - Web Interface to manage it all
-

**Ironton Global, LLC**

4242 Mauch Chunk Road  
Coplay, PA 18037-9608

---

Main Phone: (610) 794-1000

Toll Free: 1-855-226-0230

[www.irononglobal.com](http://www.irononglobal.com)